

**Proposal to Provide Concessionaire Services For  
The City of Moab Recreation Department**

**Concessions on Center**

EIN: 85-0718841

Janae Packard

[REDACTED]  
Moab, Utah 84532  
[REDACTED]

Liability Insurance Company: F.L.I.P. (Food Liability Insurance Program)

Policy Number: [REDACTED]

Worker's Compensation Insurance Company: W.C.F.

Worker's Compensation Insurance Policy Number: [REDACTED]

Authorized Signature: Janae Packard Janae Packard

Date: April 8, 2022 April 8, 2022

**Previous experience:** Concessions on Center has been awarded the concessionaires bid and served ball park patrons for the past 2 years. We have provided snow cones, non alcoholic beverages, snacks, candy, and hot food items from the hours of 5pm-10pm Monday-Thursday and at the end of year tournament. We also provide concessions for the GCHS Annual Softball Tournament, MLHMS end of school year celebration, the City of Moab's Men's Fast Pitch Tournament and the City of Moab's Farmer's Market/Street Fair.

**Business and personal references** for Janae Packard, owner/operator

- 1) Cari Caylor: CTE Director Grand County High School; [REDACTED]
- 2) Sara Kimmerle: Owner Moab Snacks; [REDACTED]

**Business and personal references** for Tatum Packard, employee

- 1) Rhondelle Pierce: Owner MoYo Moab Frozen Yogurt; [REDACTED]
- 2) Andrea Noyes: Head Basketball Coach GCHS; [REDACTED]

**Contact information** Janae Packard: [REDACTED]

Tatum Packard: [REDACTED]

**Staff Resumes:**

**Janae Packard: Grand County School District;** March 2020 - present

8th grade Health and 7th grade Leadership teacher at the middle school. I'm responsible for the education and safety of 125 students in my classroom and around campus. I hold a seat on the school district's maturation, nutrition and anti-bully committees.

Principal Joseph Olson, [REDACTED]

**Concessions on Center,** owner and operator; March 2020-present

Responsibilities include: securing all bids and inspections, filing paperwork and taxes, purchasing inventory, supervising staff, handling transactions and cooking food.

**Tatum Packard: Concessions on Center;** March 2020-present

Lead employee: I make all the snowcones and hot food items; sanitize equipment each night and prep food before each shift.

**Moyo:** Moab's Frozen Yogurt; February 2022-present

Responsible for food and topping prep, filling yogurt machines, sanitizing equipment, customer service transactions, and making bank deposits.

**General Concessionaire Work Plan:**

Concessions on Center will provide concession services for the Moab City Recreation Department. We will service the Center Street Ballpark located at 200 E. Center St. Service dates will run from May 2022-April 2023. Proposed hours of operation are Monday-Thursday 5:00-10:00pm; plus the end of season weekend tournament. Concessions on Center will service the youth baseball/softball season and will consider servicing the youth football and soccer seasons. Concessions on Center welcomes the opportunity to provide concessions at Swanny Park's Movie Night in the Park as previously discussed with City Rec Director Patrick Trim.

Services provided shall be food and non-alcoholic beverages including but not limited to: snow cones, nachos, corn dogs, pizza sticks, churros, candy, pickles, seeds, water, soda and sports drinks. We also provide ice packs for injured players and overheated spectators at no charge.

Services shall be conducted in a 7x9 foot trailer-mounted concessions stand that has been finished to meet building, fire, and health department codes. The concession stand will be locked when not in use to ensure proper security of the building, appliances, and inventory. The trailer is lightweight and easily situated at the ballpark. The trailer will utilize the electric tie-ins on-site. Proper sanitation precautions shall be taken to ensure a clean and healthy environment. Employees will be masked per COVID protocols if necessary. Large trash and recycling bins shall be placed near the stand and around the facility to help with litter control. Employees of Concessions on Center will rotate the garbage cans to assist ballpark staff. All waste shall be disposed of nightly and sidewalks hosed off weekly.

Concessions on Center understands that all costs for maintenance and supplies for concession services, including insurance and Workman's Compensation are our sole responsibility. We also understand all hiring, tax filing, product ordering and payroll services are our sole responsibility. We hold a current business license with the city, and maintain a \$1,000,000 insurance policy with the City of Moab co-insured.

### Proposed Menu & Pricing

Bottled Water	\$1.00
Soda	\$1.50
Sports Drink/Gatorade	\$1.50
Snow Cones 24 flavors	\$2.00 small 8oz/ \$3.50 large 12oz
Churros	\$2.00
Nachos	\$2.00, add jalapenos \$0.50
Pizza sticks	\$2.00
Corn Dog	\$2.00
Jumbo Pickles	\$1.00
Cotton Candy	\$2.00
Sunflower Seeds	\$3.00
Candy: Ring Pop, Laffy Taffy, AirHead, Rice Krispy Treat	\$0.50

**Photograph: Concessions on Center Trailer on site at Center Street BallPark**



Respectfully submitted: Janae Packard, owner Concessions on Center