# City of Moab

Financial Services Audit Request for Proposal Scoring  
Fiscal Years 2021-2024

## Scoring Matrix

<table>
<thead>
<tr>
<th>Proposal Relevance/Credibility</th>
<th>Adequacy of Proposal</th>
<th>Reasonableness of Estimates</th>
<th>Staff Levels</th>
<th>Technical Experience</th>
<th>Geographic Location</th>
<th>Cost of Audit</th>
<th>Total Score</th>
<th>Total Audits</th>
<th>Estimated Hours</th>
<th>Year 1 Cost</th>
<th>Year 2 Cost</th>
<th>Year 3 Cost</th>
<th>Year 4 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Possible</td>
<td>15</td>
<td>15</td>
<td>15</td>
<td>15</td>
<td>15</td>
<td>5</td>
<td>20</td>
<td>100</td>
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</tr>
</tbody>
</table>

### Hinton Burdick
- Proposal Relevance/Credibility: 14
- Adequacy of Proposal: 14
- Reasonableness of Estimates: 15
- Staff Levels: 15
- Technical Experience: 3
- Geographic Location: 6
- Cost of Audit: 82
- Total Score: 50
- Total Audits: 215
- Estimated Hours: 22,150
- Year 1 Cost: 29,000
- Year 2 Cost: 29,900
- Year 3 Cost: 31,000
- Year 4 Cost: N/A

### Aycock, Miles & Associates
- Proposal Relevance/Credibility: 8
- Adequacy of Proposal: 10
- Reasonableness of Estimates: 8
- Staff Levels: 9
- Technical Experience: 4
- Geographic Location: 12
- Cost of Audit: 61
- Total Score: 34
- Total Audits: 134
- Estimated Hours: 215
- Year 1 Cost: 20,950
- Year 2 Cost: 21,350
- Year 3 Cost: 21,750
- Year 4 Cost: 22,150

### Larson & Co
- Proposal Relevance/Credibility: 14
- Adequacy of Proposal: 14
- Reasonableness of Estimates: 9
- Staff Levels: 12
- Technical Experience: 6
- Geographic Location: 4
- Cost of Audit: 77
- Total Score: 26
- Total Audits: 140
- Estimated Hours: 22,150
- Year 1 Cost: 12,500
- Year 2 Cost: 13,400
- Year 3 Cost: 13,700
- Year 4 Cost: N/A

### Gilbert & Stewart
- Proposal Relevance/Credibility: 13
- Adequacy of Proposal: 14
- Reasonableness of Estimates: 7
- Staff Levels: 12
- Technical Experience: 6
- Geographic Location: 4
- Cost of Audit: 72
- Total Score: 27
- Total Audits: 121
- Estimated Hours: 22,150
- Year 1 Cost: 16,000
- Year 2 Cost: 16,000
- Year 3 Cost: 16,000
- Year 4 Cost: 16,000

## Supplemental Information

<table>
<thead>
<tr>
<th>Partner</th>
<th>Partner Rate</th>
<th>Manager Rate</th>
<th>Staff Rate</th>
<th>Partner Hours</th>
<th>Manager Hours</th>
<th>Staff Hours</th>
<th>AIE Cost</th>
<th>Mid Year</th>
<th>Single Audit</th>
<th>CAFR</th>
<th>Basic Financials</th>
<th>Council</th>
<th>Location</th>
<th>Miles</th>
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<tbody>
<tr>
<td>Hinton Burdick</td>
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